



Global Sourcing Manager

Location: Waltham, MA (US)

COMPANY OVERVIEW

BVI® is refocusing the future of vision. As one of the fastest-growing, diversified surgical ophthalmic businesses in the world, our purpose-built portfolio spans more than 115 countries. We've set our sights on touching the lives of millions of patients affected by conditions such as cataracts, refractive error, glaucoma, retinal disease, and dry eye.

Unburdened by legacy or bureaucracy, we have developed our strategy around a simple concept — taking pride in delivering innovative solutions for our physicians and patients, based on their needs. We trust and empower our associates to make decisions and solve problems because collaboration drives us. Valuing agility, simplicity, and transparency, we stay committed to listening to our customers, delivering for our patients, and keeping the future in focus.

PURPOSE

The Global Sourcing Manager (GSM) develops and maintains leading edge global sourcing strategy and appropriate supply base with clear spend governance for assigned category(ies), including Packaging, Plastics and Metals. Categories and associated suppliers are typically global in nature and represent significant risk to multiple businesses. The GSM works in close alignment and collaboration with business, functional and / or regional stakeholders for the assigned category(ies) to understand their needs and requirements. She/he works as well as with regional strategic sourcing managers and implementation associates to implement global sourcing strategies. The GSM is also responsible for key strategic supplier management including risk, performance, relationship, value plan delivery and supplier development.



RESPONSIBILITIES

- Manage and execute procurement decisions in order to ensure uninterrupted product and service flow.
- Develop strategies for assigned sourcing commodities.
- Negotiate, manage and review contractual arrangements for major commodities and suppliers.
- Facilitate project meetings to set structure to produce successful implementation for both sustaining engineering and New Product Development initiatives
- Analyze spend and contract renewal to keep current pricing to identify yearly cost savings.
- Initiate projects that eliminate non-value added activities, increase quality and service, and reduce costs.
- Closely monitor commodity market trends and take advantage of cost reduction, quality improvement and service improvement opportunities, communicating this information in a matrix organization
- Develop RFQ's, analyze quotations to ensure that proposals meet with government regulations and accepted trade practices.
- Direct reports at the Juarez, Mexico site
- Other duties as required

REQUIRED KNOWLEDGE, SKILLS AND ABILITIES

- Responsible for leading global category teams in the development, communication and approval of sourcing strategies. Sourcing strategies should be inclusive of all regional business requirements and reflective of all regional supply market conditions and supply practices.
- Accountable for communication and approval of sourcing strategies globally, and for appropriate handoff to regional sourcing associates for regional supplier selection and / or implementation associates for strategy implementation.
- Responsible for insuring that category strategy(ies) result in and generate three to five year roadmaps of savings and value streams, and where appropriate, innovation opportunities
- Continually sensing of internal customers and supply markets for changes that may impact the sourcing strategy.
- Accountable for year-on-year financial impacts to assigned category(ies) with respect to price movement
- Responsible for leading global category teams through the supplier selection process.
- Ability to establish and maintain effective working relationships with other functional areas (e.g. Regulatory, Quality, R&D)



MINIMUM REQUIRED EDUCATION AND EXPERIENCE

- 10+ years Strategic Sourcing and operational experience required. Experience in medical industry a must.
- Bachelor's Degree in Business or related field (e.g. Supply Chain)
- Working in a multinational company
- Strong negotiation skills are required to communicate requirements to potential suppliers and to establish a win-win relationship for all involved
- Demonstrate knowledge of ERP system and supplier business portals for purchasing and services. Develop skills and obtain knowledge in project management, negotiations, and contract terms and conditions. Possess technical knowledge within multiple commodities
- Clear, concise knowledge of medical device industry sourcing practices, supplier landscape and product validation and qualification practices
- Ability to travel 20% both domestically and internationally
- Knowledge of sourcing practices and techniques preferred. Comprehension of materials management, sourcing, and supply chain models. Knowledge of Total Supplier Management.
- Project management experience essential
- APICs/PMP Certification a plus
- Knowledge of ISO 13485, EU MDR, FDA Regulations a plus

PHYSICAL REQUIREMENTS

The bullets listed below are examples of typical physical requirements for many jobs. Please remove or add requirements as necessary.

- Extensive use of keyboard requiring repetitive motion of fingers.
- Extensive use of telephone and face-to-face communication requiring accurate perception of speech.
- Regular sitting for extended periods of time.

Interested? Submit a **cover letter** and **C.V.**
to TalentAcquisition@bvimedical.com



Beaver Visitec International is an Equal Opportunity/Affirmative Action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, or protected Veteran status.

The above information on this description has been designed to indicate the general nature and level of work performed by employees within this classification. It is not designed to contain or be interpreted as a comprehensive inventory of all duties, responsibilities and qualifications required of employees assigned to this job.

Important notice to Employment businesses/ Agencies

BVI does not accept referrals from employment businesses and/or employment agencies in respect of the vacancies posted on this site. All employment businesses/agencies are required to contact BVI's human resources department to obtain prior written authorization before referring any candidates to BVI. The obtaining of prior written authorization is a condition precedent to any agreement (verbal or written) between the employment business/ agency and BVI. In the absence of such written authorization being obtained any actions undertaken by the employment business/agency shall be deemed to have been performed without the consent or contractual agreement of BVI. BVI shall therefore not be liable for any fees arising from such actions or any fees arising from any referrals by employment businesses/agencies in respect of the vacancies posted on this site.